

## **Demonstrated Experience**

Mahaska Communication Group

Application 523455

The Mahaska Communication Group (MCG) lives by its mission “To provide the most reliable communication services and superior customer support, strengthening economic vitality, social development, and overall quality of life in the communities in which we live, work, and play.”

The staff at MCG takes pride in building relationships with their customers and staying engaged in the communities served. They provide innovative solutions that strengthen and drive new business, improve healthcare, advance education, increase civic engagement, and achieve financial sustainability while offering the best value in the marketplace.

At MCG, the most significant commitment is to the communities served. Providing world-class services through an all-fiber network delivers multi-Gig speed to individuals and businesses. Wireless services at 20/2 megabyte and 40/4 megabyte are offered in addition to the many free, public Wi-fi locations throughout the area.

MCG also provides digital television service with over 200 channels to choose from. MCG offers two community access channels to provide local news about upcoming events, locally produced broadcasts of government meetings, church services, university and high school sporting events and other programming.

MCG offers (unlimited) local and long-distance telephone service, at affordable prices, along with over 20 calling features, including Unlimited Long Distance, Caller ID, Voicemail, Call Waiting and much more.

MCG is an Eligible Telecommunications Carrier (ETC) and provides service to 7,000 broadband customers.

A wide array of services is offered to businesses in the area – Internet, phone, digital television and phone systems – making it easy to do business within the community and surrounding areas.

Visit <https://www.mahaska.org/testimonials> to listen to many supporters of MCG:

- Elizabeth Hansen, Executive Director at Grinnell-Newburg School Foundation
- Stuart Grossman, Education and Training Director at Xyleme
- Alicia Blankenfeld, Business Owner at Total Choice Printing
- Linda Baeza Porte, Business Owner at Sadie Jane’s Sweets and Eats
- Monique Shore, Systems Administrator at Drake Community Library

Continued dedication, innovative thinking and a desire to serve leads the staff and management at MCG to look for ways to enhance the services and products offered. The motto ... “We embrace the future and look forward to serving our customers for many years to come.”

**Leadership Team:****Frank Hansen**

Frank currently serves as Director of Business Development of Mahaska Communication Group (MCG), a position he has held for the past 22 years. He has been responsible for all operations of the company, providing customers a full suite of services including voice, data, and television. His accomplishments include developing a Team that designed and built an all-fiber network in Oskaloosa, Iowa in 2003, and later led MCG's expansion into new Iowa markets including Indianola, New Sharon, Montezuma, Sigourney, and Grinnell. He understands the importance of, and is driven by, reliable and affordable communication services in rural Iowa. Frank received a liberal arts degree with a focus on mathematics and computer science from Coe College in Cedar Rapids, Iowa. He has more than 30 years of management experience.

**Steve Burnett**

Steve currently serves as the General General Manager of Mahaska Communication Group (MCG), a position he has held for over 2 years. Prior to the General Manager role Steve held the position of Sales and Marketing Manager responsible for the customer service delivery, sales and marketing teams. Prior to MCG Steve spent 23 years with Radio Shack and 10 years with Sprint. He brings 40 plus years of business experience specializing in business turnaround, people development and organizational effectiveness. He received a Bachelor of Arts Degree from Bethel College and an MBA from the University of Kansas School of Business.

**Brandon Hunt**

Brandon currently serves as the Network Manager of Mahaska Communication Group (MCG) and has been with the company for 14 years. Brandon is responsible for the logical network design and back-end systems used to deliver voice, data, and video services. He received a AAS degree from DeVry University.

**Jason Hewitt**

Jason Hewitt currently serves as the Engineering and Construction Manager of Mahaska Communication Group (MCG) and has been with the company for 26 years. He is currently responsible for the design, construction, and maintenance of MCG's fiber plant. Jason received an Associate of Applied Science in Computer Systems/Networks from Indian Hills University in Ottumwa, IA.